

Career Presentation: Loan Officer

Directions: In small groups or pairs, research and present on one of the various specialties within the loan officer career - mortgage, commercial, consumer, agricultural, small business, construction, auto, loan underwriting, loan servicing, loan collections, real estate, education, corporate. Be informative, creative, and persuasive, while also being mindful of your public speaking skills. This project will be graded using the *Career Presentation Rubric*. At least 5 minutes should be spent presenting on this topic using at least 1 visual aid.

Use the following questions to guide your research and presentation.

- 1) What are the main duties of a loan officer?
- 2) What tools do loan officers use to do their job?
- 3) What education is required to be a loan officer? Be specific.
- 4) What important skills are required in order to be a loan officer?
- 5) What are some interesting characteristics of being a loan officer?
- 6) What are some challenging aspects of being a loan officer?
- 7) Why is a loan officer so important for individuals and businesses?
- 8) What do you respect most about the loan officer?
- 9) What is the average salary of a loan officer?
- 10) What are the typical work day requirements of a loan officer?
- 11) What are the typical working hours of a loan officer?

Career Presentation Rubric:

20 Points - Depth of Knowledge

20 Points - Skills Summary

20 Points - Creativity

20 Points - Public Speaking

20 Points - Visual Aid